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**Nissan's Preliminary Response to NHTSA's Request for Data in Support of  
the Company's Fleet-Split Exemption Petition**

This submission is in response to the requests from NHTSA for additional data in support of Nissan North America, Inc.'s (Nissan's) petition for exemption from the requirements of fleet-split calculations under the Corporate Average Fuel Economy program. Specifically, the attached spreadsheet includes data responding to items 1 through 3 in NHTSA's February 24, 2004 data request to Nissan. [

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1. **Product Plans.** The attached spreadsheet provides [

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2. **Disaggregated sales information.** As noted in the response to item 1 above, the attached spreadsheet provides [

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3. **Disaggregated fuel economy information.** The attached spreadsheet also includes, [

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DEPT OF TRANSPORTATION  
DOCKETS

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6. **Pricing information.** It is impossible to predict with certainty exactly how (or indeed if) Nissan will ultimately recover the costs it incurs in the absence of a successful ruling on its petition. Pass-through of these costs will depend on the state of consumer demand and Nissan's competitive position in future years and what Nissan perceives its short- and long-run strategic objectives to be when prices are set in those future years.

That said, NHTSA's option [

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As a profit-maximizing company, Nissan must consider [

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[<sup>1</sup>

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We hope this preliminary response is helpful. We are continuing to gather data in response to questions 4 and 5 and believe we will have that information for NHTSA in the very near future.

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